



Venture Capital an introduction

presented in
association with

Presented by

Stephane Chatonsky BA ESSEC Paris, MBA Wharton

rma AUSTRALIA

Risk Management Association Inc

Course Synopsis

The short course provides an introductory understanding of venture capital and entrepreneurial finance. Discussion on how venture capital impacts the overall economy, and how the private market interacts with the public financing market. Specifics of valuation for privately - held companies with highly uncertain cash flows and the peculiarities of the negotiation between entrepreneur and the venture capitalist. Students will experience for themselves those specifics through a negotiation role-play.

Course Content

- Overview of the venture capital industry and key definitions
- Role and impact of venture capital in the overall economy
- Interaction of venture capital with public market financing
- Remuneration of venture capitalists
- Examples of success and failures in Australia and overseas
- Specific challenges of valuation and the five different valuation methods
- Negotiation role-play
- Managing the information asymmetry and contracting

Designed for

Those interested in venture capital and entrepreneurial finance, or who intend working as, or alongside, venture capitalists, either as advisers (lawyers, accountants, investment bankers) fund managers investing in private equity, or managers of firms financed by venture capitalists.

Presenter

Stephane Chatonsky has a background in Venture Capital, Investment Banking and Corporate Strategy obtained at Macquarie bank, Lazard Freres and McKinsey.

Course Outline

A detailed outline is available: www.mafc.mq.edu.au/files/short_courses/outline_VC.pdf

CPD - This training course may contribute to your CPD requirements

When

Thursday 3rd April &
Friday 4th April 2008
9.00 am to 4:30 pm (both days)

Venue

Macquarie University
Applied Finance Centre,
Sydney Office,
Level 3, 10 Spring Street,
Sydney NSW 2000

Cost

(includes GST, Course Notes, Lunch)
\$ 1650.00 (for individual attendees)
\$ 1540.00 (for two or more from one organisation)
\$ 1430.00 (for MAFC students & graduates and RMA members)

Cancellation

Three working days notice is required for a full refund - you can substitute another person from your organisation if you cannot attend

Confirmation

Places are limited so bookings will be confirmed.

Registration Form & Tax Invoice

CMBF Limited (ABN 46 003 407 609)

MAFC Short Course Series
'Venture Capital - an introduction' held in Sydney
Thursday 3rd April & Friday 4th April 2008 (both days)

Tax Invoice & Receipt

This document becomes a tax invoice for GST purposes upon completion and payment. Please photocopy and retain as a receipt for your records.

Name

Fee requirement (tick one only) \$1650 (regular) \$1540 (bulk) \$1430 (alumni)

Preferred name on badge / deskplate

Company / Organisation Title

Company address

Telephone Facsimile

Email

Please assist us with the following:

How did you learn about this MAFC Short Course? Advertisement Website Word of mouth Other: _____

Completed forms to: Macquarie University Applied Finance Centre GPO Box 3480 Sydney NSW 2001 • by fax: (02) 9223 6237

Please direct all enquiries to: email shortcourses@mafc.mq.edu.au, telephone (02) 9223 6231, or visit our website at www.mafc.mq.edu.au

Payment Details

1. Please make cheques payable to CMBF Limited.
2. All applications for registration must be accompanied by a full payment.
3. Please complete the following details as required and then sign in the space below.

1 Payment Method

- Cheque (Cheques please complete step 2 below)
- Amex Visa MasterCard
- (Credit Cards please fill in step 2 and step 3 below)

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